

MEMBERSHIP APPLICATION

MIC GENERAL MEMBERSHIP ELIGIBILITY

(Please see the definition of terms below.)

The MIC has two classes of membership: Voting members and non-voting members. Non-voting members receive all member benefits, except they may not serve on the Board of Directors or vote on corporation business, such as the Board of Directors election. Membership applications are reviewed by the MIC Board of Directors. Dealers do not qualify for voting status.

The criteria for voting membership are:

- Be an individual, firm or corporation regularly engaged in the U.S. motorcycle/ATV/ROV/side-by-side/UTV industry by manufacturing, importing, or wholesale distribution of motorcycles or motorcycle/ATV/ROV/side-by-side/UTV parts or accessories, or operating in an allied trade (e.g., insurance, publishing, advertising, consulting);
- 2. Have been in the U.S. motorcycle/ATV/ROV/side-by-side/UTV business for at least two years; and
- Maintain a history of good business ethics and a current or future financial interest in the motorcycle/ATV/ROV/side-by-side/ UTV industry.

Applicants may be approved as non-voting members if:

- a. The applicant is not regularly engaged, but intends to engage in the industry, and otherwise meets requirement 1.
- b. Requirement 2 is not met or waived by the Board.
- c. Requirements 1-2 are met, but the applicant elects non-voting status to help streamline the election process.

The Board of Directors shall review a non-voting member's eligibility for voting membership after all criteria are met.

Dealer/Retailers should refer to MIC Dealer/Retailer Membership eligibilty. Visit mic.org for more information.

Definitions of MIC Membership Criteria Terms

- 1. "Firm or corporation":
 - Dues shall be determined based on the sum of a member's affiliated companies' U.S. motorcycle/ATV/ROV/ side-by-side/UTV industry revenue, up to the maximum dues
 - · If more than one affiliated company applies for membership at the same time, or if one affiliated company applies

for membership at a time when another affiliated company already is a member, only one such affiliated company shall be permitted to be a member, but all affiliated companies may have access to membership benefits.

- "Affiliated companies" are companies which (1) are each other's parent and/or subsidiary or (2) share a common U.S.-based parent, subsidiary or other company in their corporate structure.
- 2. "Regularly engaged in the business . . . for at least two years" must have been in the motorcycle/ATV/ROV/side-byside/UTV industry business in the United States for at least two years.
- 3. "History of good business ethics" history of (1) reliability to customers, retailers and industry, (2) fair business practices, and (3) safety, each as determined by objective evidence.

APPLICANT PROFILE

Company Name	 		
			E-mail
Street Address	 		
			Province, Country
Telephone	 	Fax	
			s exist for your company?
Mailing Address (if different)	 		
Accounting Contact	 	Accounting E-mail_	
Additional Contact	 	Title	
Additional Contact E-mail	 	Phone	
Government Relations Contact E-mail	 	Phone	
Name and company who referred you to tl			

PLEASE COMPLETE ALL QUESTIONS THAT APPLY

1. Type of Business	(check primary	business and	others that apply):

Primary Other Business Business

Motorcycle Manufacturer / Distributor

Aftermarket Manufacturer / Distributor

Investment Analyst

Insurance / Finance

Publication / Media

Advertising or Public Relations Agency

Professional Services / Consulting

Other (please specify)

2. Which Best Describes Your Company? Please include a brochure and a logo with your application.

Publicly Traded Corporation

Closely Held Corporation

Limited Liability Company (LLC)

Partnership

Sole / Individual Ownership

Other (please specify)

- 3. List your motorcycle/ATV/ROV/side-by-side/UTV products / services provided in the U.S
- 4. Years company has been in motorcycle/ATV/ROV/side-by-side/UTV related business in U.S.
- 5. Approximate number of employees in U.S., including states and zip codes of facilities

ZIP	NO. OF EMPLOYEES
	ZIP

- 6. Roughly what percentage of your total U.S. business revenue is from motorcycle/ATV/ROV/side-by-side/UTV related sales and services?
- 7. Does your company have any pending or resolved bankruptcy or insolvency proceedings that could reasonably be expected to jeopardize companies or persons doing business with this company?

Yes No Don't know

Complete 8 a-c if your company only provides motorcycle/ATV/
ROV/side-by-side/UTV products or services outside the U.S (no
products or services currently in the U.S.)

a. List your motorcycle/ATV/ROV/side-by-side/UTV products/services
provided outside the U.S. (or attach brochure or list).

b. Years in motorcycle/ATV/ROV/side-by-side/UTV related business outside of U.S.

c. Approximate Number of Employees Outside U.S.

Under 10	10-49	50-99
100-299	300-499	500 or more

9. Approximately what % of your motorcycle/ATV/ROV/side-by-side/ UTV related revenue is from sales to:

- Motorcycle/ATV/ROV/side-by-side/UTV Wholesale Distributors
- Motorcycle/ATV/ROV/side-by-side/UTV Retail Outlets
- Consumers
- % Other (Please describe)

100%

10. Where are your motorcycle/ATV/ROV/side-by-side/UTV related products manufactured or imported from? (Check all that apply)

No. America	So. America	Europe
Australia/ Pacific	Asia	Africa

11. To the best of your knowledge, is your company in substantive compliance with applicable federal and state standards and requirements (such as U.S. Environmental Protection Agency, California Air Resources Board, National Highway Traffic Safety Administration, U.S. Customs, U.S. Consumer Product Safety Commission, Federal Trade Commission, Securities and Exchange Commission)?

. . / .

Yes	No	N/A

12. Are all of your company's motorcycles/scooters that are sold for consumer use certified, or pending certification, to meet the following, including applicable exemptions?

~	U.S. EPA Emissions	Yes	Nο	N/A
a.	Regulations	res	INO	N/A

b. California Air Resources Board Emissions Regulations

Not Sold in California	Yes	No	N/A
c. U.S. EPA Noise Regulations	Yes	No	N/A

Applicable National Highway Traffic Safety Admin. (NHTSA) Federd. al Motor Vehicle Standards

Yes No Don't know N/A

MIC ANNUAL DUES CHART

MOTORCYCLE MANUFACTURERS/DISTRIBUTORS

ANNUAL U.S. MOTORCYCLE/ATV/ROV/ SIDE-BY-SIDE/UTV RELATED SALES AND SERVICES	ANNUAL DUES AMOUNT
(Exclude ATV/ROV Vehicles but include P&A) (Millions of Dollars)	
Under \$1.0	\$3,300
\$1.0 -2.99	\$4,920
\$3.0 - 4.99	\$8,460
\$5.0 - 7.49	\$11,280
\$7.5 - 9.99	\$14,100
\$10.0 - 24.99	\$17,580
\$25.0 – 49.99	\$21,120
\$50 – 99.99	\$28,740
\$100 – 199.99	\$40,140
\$200.0 and above	\$60,240

AFTERMARKET MANUFACTURERS/DISTRIBUTORS/ALLIED TRADES

ANNUAL U.S. MOTORCYCLE/ATV/ROV/ SIDE-BY-SIDE/UTV RELATED SALES AND SERVICES	ANNUAL DUES AMOUNT
(Millions of Dollars)	
Under \$1.0	\$995
\$1.0 - 1.99	\$1,995
\$2.0 - 3.99	\$3,995
\$4.0 - 7.49	\$5,995
\$7.5 - 14.99	\$7,995
\$15.0 - 19.99	\$10,995
\$20 - 49.99	\$12,995
\$50 - 99.99	\$13,995
\$100 and above	\$18,995

INVESTMENT SERVICES/ANALYSTS		
Annual Membership Dues	\$10,000	

PRO-RATED DUES CALCULATION

1 Determine your annual dues amount from the Dues Chart	\$
2 Divide annual dues by 12	\$
3 Number of remaining months in the year	
Multiply #2 by the number of remaining months in the calendar year. These are your pro-rated dues	\$
4 Applying during Oct-Dec: Yes	
For applications being submitted during October, November or December, one-half of the following year's annual dues must be included with your application.	
One-half of following year's annual dues (OctDec. Applicants)	\$
Total Dues	\$
RETAIL SALES REPORT	
Retail motorcycle and ATV sales provided by partic turers and distributors. All report formats include by brand, model type and cc. ATV sales are by cate Sales Reports are optional, and available to MIC mem	motorcycle sales gory. <i>The Retail</i>
Three options to choose from. Please select only o	ne option.
A. Annual Sales by State - \$200 per year (Includes Quarterly Report of U.S. Sale	es)
B. Quarterly Sales by State - \$600 per year (Includes <i>both</i> reports A and B)	
TOTAL PAYMENT	
Membership Dues	
\$	
Retail Sales Report	
\$	
Total Payment	

By signing this application, the prospective member's authorized representative is 1) representing that all of the information provided is true and accurate; and 2) acknowledging that the Board of Directors is relying on the truth and accuracy of this application and that membership may be denied or terminated if it is determined that the information provided is not true and accurate.

AUTHORIZED BY:	
Signature	Date

Sign Application

MIC membership does not imply endorsement of the company or its products and services. Membership dues are 100% tax deductible as a business expense. No portion of the dues are declared as expenditures for lobbying activities under the Omnibus Budget Reconciliation Act of 1993. The association pays the maximum corporate rate as a proxy tax for its members, as allowed by the Act.

After you have completed the form and saved a final version of the file to your computer, you may then email the PDF file to the MIC as an attachment to **memberservices@mic.org**.

Or, mail to:

Motorcycle Industry Council

Attn: Member Services

2 Jenner, Suite 150 · Irvine, CA 92618

For inquiries, call 949-517-7503

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